

LICENSE FEE UPDATE

January 2017

POST REFERENDUM BOARD RESOURCE DECISIONS RESHAPING OUR UNIFIED BAR*

FY2013

- · Reduced management and staff through realignment of functions
- · Reduced board, staff and volunteer expenses
- · Transitioned to Uniform Bar Exam; discontinued Spokane bar exam site
- · Transferred administration of Washington Leadership Institute to University of Washington School of Law
- · Transitioned Young Lawyers Division to Young Lawyers Committee
- · Transitioned Home Foreclosure Legal Aid Project to Northwest Justice Project
- Introduced financial accommodations (Hardship Option and Payment Plan)
- Introduced employment tools (Job Target, Job Seekers group and Webcast programs)
- Retired Resources Directory, reduced NWLawyer to 9 issues, and introduced NWSidebar (WSBA Blog)

FY2014

- No license fee increase; planned use of reserves
- · Addressed compensation issues (more than three-quarters of WSBA mid-tenure and long term employees were under market)
- · Filled disaster preparedness gaps (set up disaster recovery site in Eastern WA; revamped and tested disaster recovery plan)
- · Launched Call to Duty program, serving veterans in Washington state
- Built LLLT program
- · Introduced electronic document management system
- Realigned CLE programming to focus on sections, ethics, and 21st century skills; introduced free CLE series (Legal Lunchbox)

FY2015

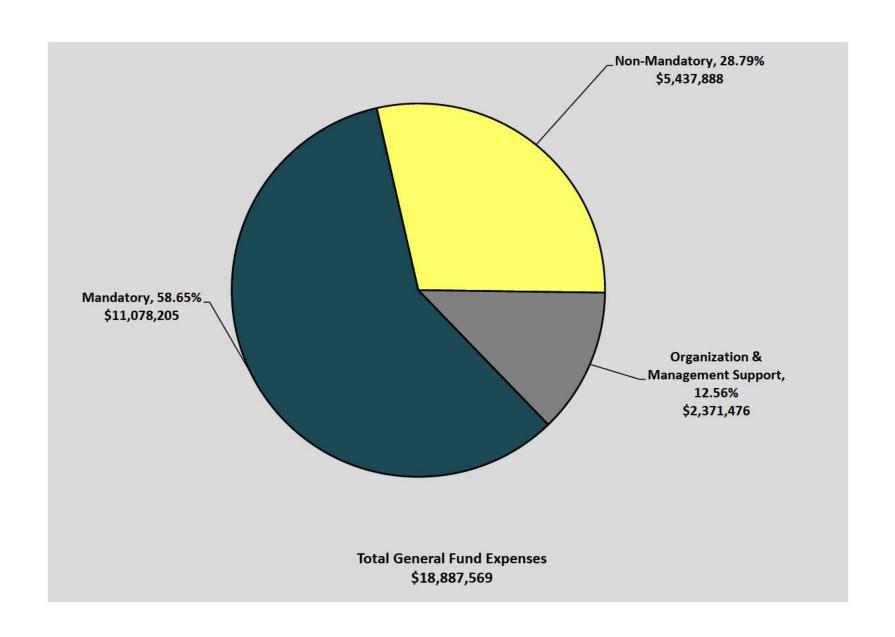
- · No license fee increase; planned use of reserves
- Realigned and increased staffing to support regulatory programs (Random Audit, MCLE, Law Clerk and Limited Practice Officers), non-regulatory programs
 (Ethics Line/Professional Responsibility Counsel, New Lawyer Education, Public Service, Access to Justice Board, Council on Public Defense, Washington State
 Bar Foundation), Technology, and Communications
- Reduced staffing in LAP and LOMAP programs while expanding outreach through new delivery systems, seminars, resources and free webcasts
- · Introduced mentoring programming and resources (MentorLink)
- Reduced facilities footprint by 7,700 SF, renewed WSBA lease, and renovated space on very favorable terms (saving \$3 million over life of lease)

FY2016

- License fee increase from \$325 to \$385 (for 2016 and 2017); planned use of reserves
- Realigned staffing to increase support to diversity, mentorship and public service programs; brought NWLawyer position in-house; while reducing FTE overall
- · Increased funding for Moderate Means Program
- Stopped absorbing credit card fees (~\$300,000 savings)
- · Upgraded MCLE system

^{*} Mandatory increases in the employer contribution under the state retirement program (from 7.21% in July 2012 to 11.18% in July 2015) also impacted WSBA resources.

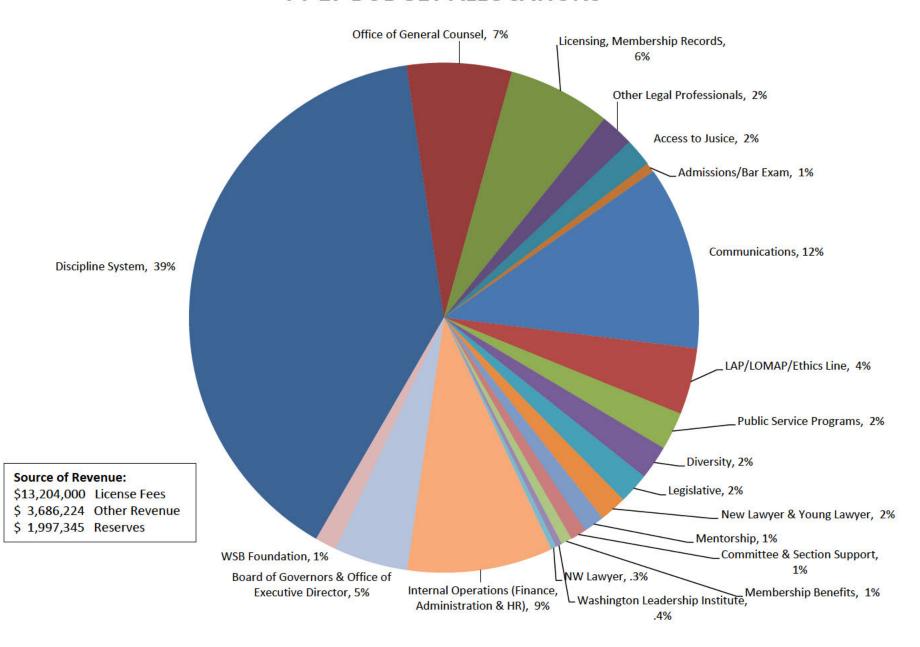
FY17 MANDATORY COMPARED TO NON-MANDATORY PROGRAMS



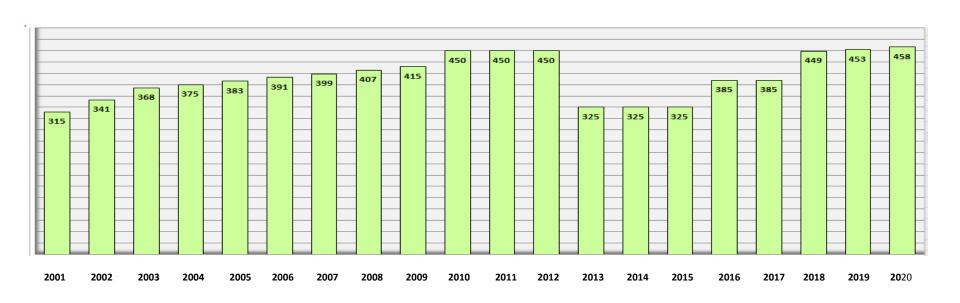
FY17 MANDATORY COMPARED TO NON-MANDATORY PROGRAMS

MANDATORY	NON-MANDATORY	ORANIZATION/MGMT
[58.65%, \$11,078,205]	[28.79%, \$5,437,888]	[12.56%, \$2,371,476]
 Access to Justice Board Discipline & Disability Systems Disciplinary Board Admissions Licensing & Membership Records Mandatory CLE Law Clerk Program Office of General Counsel Practice of Law Board Limited License Legal Technicians Limited Practice Officers Allocated IT and Admin time 	 New Lawyer Programs Sections Administration Lawyers Assistance Program Law Office Management Assistance Program Professional Responsibility Program Mentorship Member Benefits Public Service Programs Diversity Washington Leadership Institute Communications NW Lawyer Legislative Affairs Allocated IT, Admin, and ED time 	 Board of Governors WSB Foundation Administration Human Resources

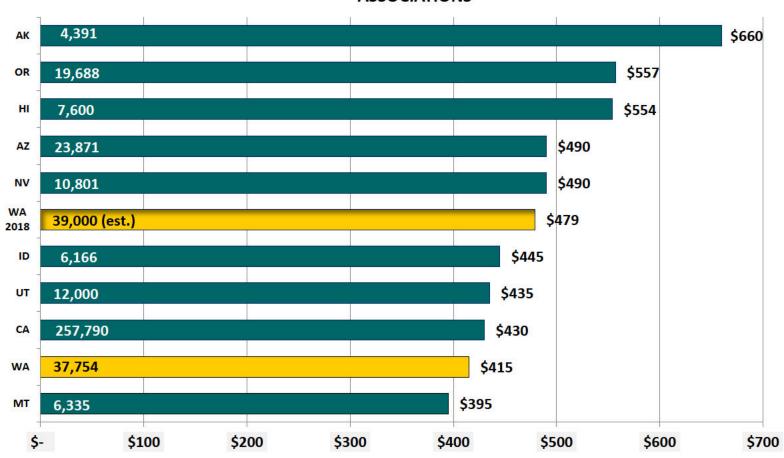
FY 17 BUDGET ALLOCATIONS



WSBA LAWYER LICENSE FEES: 2001-2020



COMPARATIVE TOTAL COST TO PRACTICE IN <u>2016</u>: WESTERN STATES UNIFIED BAR ASSOCIATIONS*



^{*}Source: ABA Division for Bar Services, 2015 State and Local Bar Membership, Administration & Finance Survey;